



valcon

Senior Manager IT Advisory

Function Profile

A decorative graphic at the bottom of the page consisting of a dark blue curved shape at the bottom, with a green curved shape above it, both curving upwards from left to right.

SENIOR MANAGER

Withing the Technology department, Valcon is looking for Senior Managers specialized in either: 1) IT Transformation, or: 2) Enterprise Architecture, or: 3) IT Operations. Valcon believes that technology solutions are a means to reach broader business objectives, including sustainable organizational success. A pragmatic approach is key: being able to identify quick wins and show value early, in parallel with long-term sustainability.

Valcon understands that its reputation is completely driven by customer and employee opinions on its business attitude, transparent and pleasant culture, and of course business results. Results that are tangible and relevant.

ABOUT VALCON

Valcon is an acronym for Value Consulting as value is the central focus in everything they do. Valcon is a European consulting, technology and data company based in the Netherlands, Denmark, UK, Sweden, Germany, Croatia, and Serbia. Their mission is to combine premium consulting with deep technology and data knowledge to add value to their clients. With their capabilities, they help clients to create value in transformations, from operational strategy to implementation, supported by a wide array of IT tools.

Valcon delivers sustainable transformation through combining technology, data, and consulting. Making sure companies are in their best shape – fit for the future – is the core of what they do. They spot opportunities and help bring them to life. They are thorough, fast, and collaborative in everything they do. From strategy to implementation. From the boardroom to the shop floor. They are a no-nonsense consultancy. A 'what you see, is what you get' consultancy company, with highly skilled and very dedicated staff.

They are pragmatic. How they deliver is as important as what they deliver. They help you get the right results in the right way. They keep complicated things simple. They are flexible when you want them to be. And honest when they need to be. They are quick, but never cut corners. They always deliver sustainable change.



+30 nationalities
+40 operating countries
+1,700+ highly skilled professionals

WHY WORKING FOR VALCON

Valcon values its people, it is **the** primary asset. People is what makes the difference, their people deliver their value, their people do the work. Therefore, their growth is Valcons growth, their success is Valcons success. They recognize talent and skills, and they will do everything in their power to develop your potential to its fullest.

Having integrity means everything to them. They have respect for each other and their clients and take responsibility for what they do: the promise, the process, and the impact.

You are human: So are they. They are encouraged to learn from each other, to improve, to find their purpose and, most importantly, to work with joy. They are doers who think. Who can take a strategy, turn it into an actionable

blueprint and get it done. Therefore, they employ people who care about delivering results and have a can-do attitude. Because they are bold in their belief that nothing is impossible.

They know that every link matters in improving a company's value chain. They support their clients in pursuing the right change in people, systems, data, and processes. Their involvement is based on deep knowledge and experience, working shoulder to shoulder with many different organizations. They are curious and strive to learn and welcome feedback to deepen their understanding, support growth and uncover new and innovative solutions.

The number of customers is increasing drastically. This creates positive energy and drive. How nice it is to work for an organization that thinks in terms of possibilities instead of cost savings or works on growth instead of shrinkage!

THE VALCON VALUES

- Together: co-create solutions with their clients, by working in high-performing teams built on diversity, respect, and trust.
- Joy: enjoy their work and promote a positive environment. They are passionate and love to take on challenges.
- Curious: being humble about what they know and always ask questions. They strive to learn and welcome feedback to deepen their understanding, support growth and uncover new and innovative solutions.
- Can Do: being bold in their belief that nothing is impossible. They approach every task with a positive, ambitious yet no-nonsense attitude to realize sustainable solutions for their clients.
- Integrity: being honest, transparent and dare to be authentic. They have respect for each other and their clients and take responsibility for what they do: the promise, the process, and the impact.

YOUR FUNCTION

As a (senior) manager within Valcon Technology, you will be at the forefront of guiding organizations through significant IT changes and digital advancements. Your role will involve collaborating with C-level executives and IT leaders through analyzing the current state of IT landscapes, defining the future state, and creating road maps develop and implement transformative IT strategies. Drawing on your extensive experience, you will lead and mentor teams, driving successful initiatives that brings tangible value to the clients' organization.

YOUR RESPONSIBILITIES

- Collaborate with clients to develop and execute strategies in your field, aligned with their business objectives. Analyze the As-Is and identify opportunities for improvement and innovation.
- Provide expert advice on design, implementation, and management. Assess and recommend solutions to overcome change resistance, knowledge gaps, technical challenges, and organizational development.
- Lead the design and implementation of frameworks, best practices, and proven solutions, without losing yourself in theoretical discussions. Always focused on pragmatic, output driven, results.
- Develop and implement plans to ensure trustworthy IT within a business-driven context.
- Guide clients through transformational changes, ensuring smooth transitions and prepare their staff to deal autonomously with the To-Be state.
- Lead your programs and projects, overseeing project teams, timelines, and deliverables.
- Guide your client's management and C-level teams to be prepared for the To-Be state.
- Collaborate with cross-functional teams, inside your client's organization, their suppliers and Valcon.
- Stay up to date with emerging technologies and best practices. Share knowledge and insights with the team to foster a culture of continuous improvement.

YOUR EXPERIENCE

- A completed master's degree;
- At least 6 years of experience in your field of expertise and consulting, with a track record of successful projects and client engagements;
- In-depth understanding of industry standards, best practices, and emerging trends in your field of expertise;
- Demonstrated leadership experience, with the ability to lead and mentor project teams effectively;
- Exceptional communication skills. The ability to convince, sell and get support for your idea's, solutions, and proposals on any seniority level with non-technical backgrounds. Able to communicate effectively with individuals, teams, and large audiences;
- Strong problem-solving skills, with the ability to analyze complex situations and recommend effective solutions;
- Relevant certifications depending upon your field of expertise;
- Understanding of business context, business plans, planning cycles, political sensitivities;
- The ability to align your ideas solutions and with broader business objectives;
- Proven ability to thrive in a fast-paced, dynamic environment and manage multiple projects simultaneously;
- Fluent in Dutch and English.

KEYWORDS

- A good sense of humor;
- IT savvy;
- Integrity, respect, intellectually curious and an open mind;
- Reliable, proactive, result-oriented, and focused;
- Strong problem-solving skills;
- Work comfortably, collaboratively, and productively within a team and across multidisciplinary functions.

VALCON OFFERS

- A market relevant employment package (a max salary of € 8.100 gross per month, benefits fund, a maximum of 4 months bonus, a lease car or a mobility allowance, a mobile phone and a laptop);
- An energetic, ambitious, and international environment with a great working atmosphere;
- An environment with significant autonomy and responsibility, avoiding red tape;
- A steep learning curve and structured coaching from your own mentor;
- A thriving community, active in both business and social events.

PROCEDURE

Valcon is looking for talent that makes a difference. This means we will adapt our recruitment procedure to your needs where we can. In general, we will ask you for your c.v., a short telephone call to understand your position and a face-to-face meeting. In case we all see a fit we will introduce you to the relevant Valcon managers, with whom you will have meetings. After which Valcon may offer you a position.

WANT TO KNOW MORE?

Please contact Bert van Barneveld, Associate Recruiter at Xtra Mile Recruitment. Bert's cell phone number is: 06 – 2702 4900, and his e-mail is: bert@xtramilerecruitment.nl